



ABEL SOLUTIONS INC

# FREQUENTLY ASKED QUESTIONS

## **Who is Abel Solutions?**

Abel Solutions is an Alpharetta, Georgia-based Microsoft Gold Certified Partner. Abel Solutions employs innovative technology to increase the productivity of businesses by making the right information available to the right people at the right time. That's why many well known Fortune 500 companies, government and non-profit organizations, and mid-sized companies use Abel Solutions.

## **What specific services does Abel Solutions offer?**

We offer Information Worker (IW) solutions based on Microsoft SharePoint technologies and custom web application development solutions based on the Microsoft .NET Framework. What is the value proposition that Abel Solutions offers to enterprises?

With reliable, enterprise-quality platforms like Microsoft® Office SharePoint® Server and the Microsoft .NET framework, we construct web-based solutions that help streamline your business processes and create a transparency for those processes that makes it clearer to everyone involved precisely where things stand.

## **What are the typical problems that impede profitability for most companies?**

- Finding and using knowledge
- Managing Business Performance
- Streamlining Processes
- Enabling Communication

## **What types of business challenges does Abel Solutions resolve?**

Organizations that have any of the following business conditions will experience tremendous benefits using Abel Solutions:

- Diverse sources of information
- Islands of automation for various job functions
- Multiple tools and technologies
- Manual processes
- No single repository for unstructured information like forms, documents and lists

## **What is knowledge management and why is it important to my business?**

Organizational knowledge is an asset whose value is all too often ignored. How a company - or department - manages its own knowledge and documents from inception to expiration is critical to their long-term value to the organization.

Microsoft Office SharePoint Server allows organizations of all sizes to cost effectively implement the tools required to put knowledge management best practices to practical use. The Abel Solutions Knowledge Management Solution Accelerator enables organizations to collaborate on the creation of information and capture this knowledge in a way that allows others to find and use it in the future.

### **Why is Microsoft Office SharePoint important?**

Organizations adopted SharePoint en masse during its V2 release, especially because the light version was packaged free with Windows Server 2003. This accounted for the massive adoption of the product, but unfortunately, it also resulted in a myopic vision of the product's true capabilities. The release of Microsoft Office SharePoint Server (MOSS) 2007 provides a new opportunity for enterprises to harness the breadth and functionality SharePoint offers.

Using the MOSS platform is especially beneficial for companies that have invested in Microsoft on the desktop, for their mail system, and for their business systems. MOSS is familiar to these enterprises, training is easier, and integration with back end systems is more straightforward.

### **What are the features and functionality that MOSS has to offer?**

MOSS provides a single infrastructure for intranet, extranet and internet portals. SharePoint enables users to collaborate in context with email, project management, blog and wiki support. Business Intelligence is enhanced by server-based spread sheets, plus business intelligence portals built on SQL Server Analysis Services.

Server-based forms and workflow with smart client and browser interfaces optimize business processes. SharePoint also provides integrated document, records and web content management. The platform's search capability delivers simplified access to information and expertise.

### **What is the Abel Solutions Fast Portal™ and how is it accelerating the adoption of SharePoint?**

Abel Solutions' FastPortal™ is the bundling of a foundation SharePoint portal, templates, worksheets, and training with a service delivery methodology that allows a company to get up and running with a SharePoint portal in less than four weeks.

The five phases of the FastPortal methodology are:

1. **Blueprinting** - The project is initiated with a stakeholder meeting. Detailed presentations describing the core capabilities of the SharePoint platform are delivered. The FastPortal Blueprint is completed.
2. **Design & Implementation** - SharePoint is installed and configured; FastPortal Foundation is installed and enhanced according to FastPortal Blueprint output.
3. **Quality Assurance** - A quality inspection takes place where key pieces of functionality and key components of requirements are verified.
4. **Training** - Central Administration and Site/Content Administration training is delivered.
5. **Support** - As a follow-up to the implementation and training sessions, the SharePoint Consultant will address support questions and issues during a half day on site session within two weeks after training completion.